



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 39

CTC
Market Report
• Good demand .
• Liquoring Assams tended easier following quality.
• Medium Assams irregularly easier. Few Cachars seen barely steady.

Buying Analysis
• Western India : Good Support .
• Hindustan Unilever : Operated TCPL : Better enquiry .
• Exporters : Some enquiry on bolder broken. Other Internal and Local : Fair Support.

Orthodox
Market Report
• Good demand .
• Clean well made and tippy Whole leaf sold irregular and at times tended lower following quality. Remainder Whole leaf irregular around last.
• Larger and smaller Broken followed a similar trend. Fannings witnessed lesser competition and sold at irregularly lower rates. Cleaner secondaries sold readily.

Buying Analysis
• Middle East : Good support.
• CIS: Operated.
• Other Internal & Local: Very Selective

DUST
Market Report
• Good demand
• Liquoring Assams irregular and at times easier following quality.
• Medium Assams followed a similar trend. Few Cachars seen tended easier. Dooars around last.

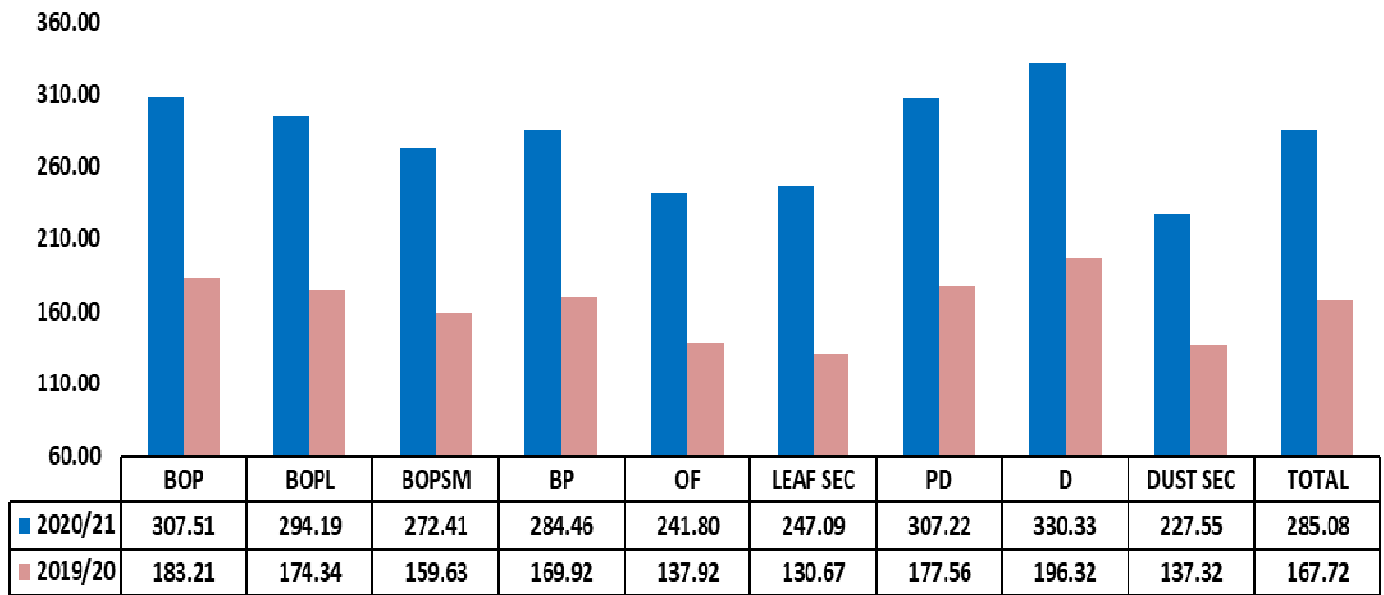
Buying Analysis
• Hindustan Unilever & TCPL : Active
• Western India : Operated.
• Other Internal and Local : Good support .

Darjeeling
Market Report
• Good demand.
• Whole Leaf grades met with some resistance as compared to last week with better well made sorts sold at last levels. Broken and Fannings followed a similar trend.
TCPL : Active. Local and Other Internal : Operated. Exporters: Active.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO SALE 39		
	SALE 39	SALE 38	+/-	SALE 39	SALE 38	+/-	2020/21	2019/20	2018/19
CTC LEAF	269.56	275.22	-5.65	157.83	158.19	-0.36	281.75	165.18	161.77
DUST	268.26	272.53	-4.28	176.05	178.30	-2.25	292.61	173.91	175.66
TOTAL	269.09	274.34	-5.25	162.82	164.01	-1.18	285.08	167.72	166.23
ORTHODOX	273.43	279.26	-5.83	205.29	208.23	-2.94	291.19	236.59	212.41
DARJEELING	375.78	443.27	-67.49	349.23	337.93	11.30	413.54	375.36	505.39
ALL TEAS	271.70	277.79	-6.08	174.35	179.93	-5.58	288.90	189.27	179.03

KOLKATA AUCTION AVERAGES							
SALE		35	36	37	38	39	40
CTC LEAF	2020/21	296.24	293.76	286.33	275.22	269.56	
	2019/20	164.82	174.26	163.88	158.19	157.83	160.73
DUST	2020/21	317.90	306.91	276.61	272.53	268.26	
	2019/20	180.33	186.60	178.99	178.30	176.05	182.52
TOTAL	2020/21	302.85	297.82	283.20	274.34	269.09	
	2019/20	169.48	177.56	168.08	164.01	162.83	166.88
ORTHODOX	2020/21	287.30	271.54	273.05	279.26	273.43	
	2019/20	210.90	203.87	209.05	208.23	205.29	202.13
DARJEELING	2020/21	402.55	325.18	378.57	443.27	375.78	
	2019/20	324.96	338.82	319.92	337.93	349.23	331.04

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 39



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 39

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	624098.4	362.94	1102568.5	300.30	FBOP	2370713.2	302.35	3140761.3	255.25	GBOP1/FBOP1	924196.9	198.08	1486537.5	124.80
TGFOP	1464249.5	338.02	2002387.3	278.94	GFBOP	822092.5	300.64	1733158.0	255.45	BOPF/GOF/FOF	1222617.8	241.99	1889149.9	189.47
GFOP	841350.3	295.93	1347834.2	261.78	GBOP	1162868.7	295.80	2143034.8	241.09					
FOP	716644.6	251.76	1219342.3	197.37	BPS	368458.2	287.75	504052.3	232.64					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	18,03,082	11,71,698	273.77	35%	17,79,087	12,26,098	279.86	31%	1,93,47,346	1,60,00,900	286.96	17%
FANNINGS	5,48,478	3,24,678	268.90	41%	5,59,771	3,67,425	273.22	34%	61,52,002	47,35,272	278.63	23%
LEAF SEC.	1,91,830	1,78,345	243.14	7%	1,90,321	1,69,503	245.96	11%	21,55,479	19,78,706	247.09	8%
LEAF TOTAL	25,43,389.7	16,74,720.6	269.56	34%	25,29,179.1	17,63,025.6	275.22	30%	2,76,54,827.1	2,27,14,878.5	281.75	18%
DUST	8,90,226	6,62,210	289.37	26%	7,73,302	5,93,085	292.53	23%	87,27,357	69,99,289	320.82	20%
DUST SEC.	3,41,058	2,95,323	220.92	13%	2,97,279	2,70,232	228.64	9%	37,41,362	30,34,948	227.55	19%
DUST TOTAL	12,31,283.9	9,57,532.6	268.26	22%	10,70,581.6	8,63,316.7	272.53	19%	1,24,68,718.2	1,00,34,237.0	292.61	20%
TOTAL	37,74,673.6	26,32,253.2	269.09	30%	35,99,760.7	26,26,342.3	274.34	27%	4,01,23,545.3	3,27,49,115.5	285.08	18%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,63,231	3,31,283	295.94	9%	3,64,686	3,37,239	306.93	8%	60,28,274	52,08,481	318.42	14%
BROKENS	5,11,515	4,62,573	280.79	10%	5,25,742	4,60,861	282.79	12%	70,01,980	59,19,724	297.12	15%
FANNINGS	1,02,766	80,866	216.97	21%	1,08,969	99,230	229.16	9%	16,53,454	13,71,242	238.24	17%
SECONDARY	93,437	89,497	203.09	4%	79,824	74,723	199.15	6%	11,83,082	10,96,554	195.99	7%
ORTH. TOTAL	10,70,948.1	9,64,218.2	273.43	10%	10,79,221.0	9,72,053.4	279.26	10%	1,58,66,790.4	1,35,96,001.4	291.19	14%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	46,617	21,881	581.83	53%	42,050	25,679	609.07	39%	6,21,806	3,33,692	647.06	46%
BROKENS	12,828	12,119	234.22	6%	16,022	10,652	256.80	34%	3,25,699	2,17,488	249.47	33%
FANNINGS	22,098	16,062	201.88	27%	14,001	9,767	210.74	30%	3,59,323	2,02,165	204.61	44%
DARJ. TOTAL	81,542.0	50,062.0	375.78	39%	72,073.7	46,098.4	443.27	36%	13,06,828.1	7,53,345.4	413.54	42%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2543389.7	1674720.6	269.56	34%	2529179.1	1763025.6	275.22	30%	27654827.1	22714878.5	281.75	18%
2019-20	3522027.1	2703572.7	157.83	23%	3229165.0	2159006.0	158.19	33%	56058463.1	40559959.7	165.18	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1231283.9	957532.6	268.26	22%	1070581.6	863316.7	272.53	19%	12468718.2	10034237.0	292.61	20%
2019-20	1329218.4	1021096.4	176.05	23%	1185741.6	879179.6	178.30	26%	22660710.8	16664115.6	173.91	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1070948.1	964218.2	273.43	10%	1079221.0	972053.4	279.26	10%	15866790.4	13596001.4	291.19	14%
2019-20	1456792.5	1049713.2	205.29	28%	1671668.2	1445539.5	208.23	14%	25281481.8	21017665.9	236.59	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	81542.0	50062.0	375.78	39%	72073.7	46098.4	443.27	36%	1306828.1	753345.4	413.54	42%
2019-20	128409.0	59663.0	349.23	54%	72420.4	47232.8	337.93	35%	2117120.7	1281383.9	375.36	39%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4927163.7	3646533.4	271.70	26%	4751055.4	3644494.1	277.79	23%	57297163.8	47098462.3	288.90	18%
2019-20	6436447.0	4834045.3	174.35	25%	6158995.2	4530957.9	179.93	26%	106117776.4	79523125.1	189.27	25%

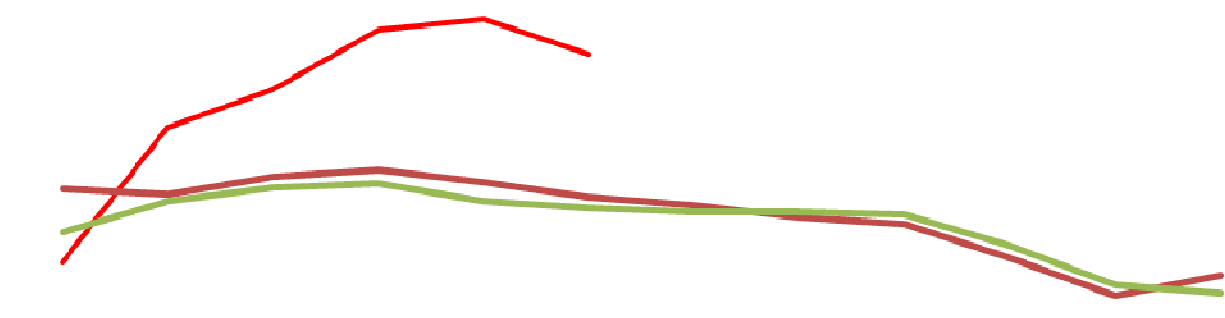
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 39			2020/21		UP TO SALE 39		
	SALE 39	SALE 38	2020/21	2019/20	2018/19	SALE 39	SALE 38	2020/21	2019/20	2018/19
	BELOW 160	0.00	0.00	1.90	49.59	52.62	2.36	1.10	4.48	43.51
BETWEEN 160.00-179.99	0.00	0.00	2.92	9.98	15.40	4.24	4.67	3.03	12.77	12.68
BETWEEN 180.00-199.99	0.04	0.03	3.37	11.76	12.77	2.59	3.73	3.42	7.51	15.71
BETWEEN 200.00-219.99	1.01	0.38	4.79	11.81	9.09	3.72	2.40	4.82	9.99	19.45
BETWEEN 220.00-139.99	24.82	21.90	15.82	8.51	4.78	9.06	9.49	7.29	14.73	12.71
BETWEEN 240.00-259.99	18.74	17.90	10.83	3.64	2.31	17.97	16.69	9.65	9.69	2.56
BETWEEN 260.00-279.99	16.20	15.67	12.90	1.95	1.20	13.25	12.56	9.90	1.30	0.66
ABOVE 280	39.19	44.12	47.46	2.76	1.84	46.81	49.36	57.41	0.50	0.32

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 39			% OF TEAS SOLD	2020/21		UP TO SALE 39
	SALE 39	SALE 38	2020/21	2019/20	2018/19		SALE 39	SALE 38	2020/21
	BELOW 200	8.12	6.03	7.57	23.43		31.60	BELOW 300.00	49.81
BETWEEN 200.00-219.99	3.49	3.92	2.81	9.32	24.94	BETWEEN 301.00-400.99	4.06	3.57	8.27
BETWEEN 220.00-239.99	5.99	4.53	5.64	12.57	20.69	BETWEEN 401.00-500.99	6.13	1.93	8.38
BETWEEN 240.00-259.99	10.12	10.15	8.52	14.22	10.90	BETWEEN 501.00-600.99	11.87	12.33	8.41
BETWEEN 260.00-279.99	18.14	15.35	10.58	16.51	6.35	BETWEEN 601.00-700.99	26.40	37.46	20.80
ABOVE 280	54.14	60.02	64.88	23.95	5.52	ABOVE 701.00	1.73	6.01	10.64

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
40	82730	42746	4564	34594	164634	92499	62924	4891	26844	187158	-9769	-20178	-327	7750	-22524
41	87883	38622	4964	33660	165129	No Sale	No Sale	No Sale	No Sale						
42	76653	46162	4948	29428	157191	98379	54202	4905	23662	181148	-21726	-8040	43	5766	-23957
TOTAL	247266	127530	14476	97682	486954	190878	117126	9796	50506	368306	56388	10404	4680	47176	118648

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24						
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 39

	CTC LEAF			DUST			TOTAL				
	SALE 39										
OFFER	25,43,499.2 Kgs			12,31,339.4 Kgs			37,74,838.6 Kgs				
SOLD	16,74,720.6 Kgs			9,57,532.6 Kgs			26,32,253.2 Kgs				
SOLD %	66%			78%			70%				
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	4,74,096.2	276.17	28%	TCPL	3,97,918.0	266.36	42%	TCPL	6,14,070.0	263.35	23%
HUL	3,18,836.6	271.54	19%	HUL	2,19,682.6	302.75	23%	W.India	6,03,110.0	272.75	23%
TCPL	2,16,152.0	257.82	13%	W.India	1,29,013.8	260.17	13%	HUL	5,38,519.2	284.27	20%
Local	1,51,090.4	250.84	9%	S.India	47,286.8	240.47	5%	Exports	1,73,342.2	263.91	7%
N.India	1,41,474.4	257.55	8%	Exports	41,267.8	207.42	4%	N.India	1,70,275.8	252.32	6%
Exports	1,32,074.4	281.56	8%	WI.Pack	38,308.2	276.85	4%	WI.Pack	1,66,028.0	290.43	6%
WI.Pack	1,27,719.8	294.50	8%	N.India	28,801.4	226.63	3%	Local	1,56,987.6	248.08	6%
Packeteers	48,302.6	235.93	3%	Packeteers	24,264.6	252.40	3%	S.India	72,935.8	260.11	3%
S.India	25,649.0	296.32	2%	Others	21,041.0	267.21	2%	Packeteers	72,567.2	241.44	3%
Others	21,476.0	242.22	1%	Local	5,897.2	177.42	1%	Others	42,517.0	254.59	2%
NI.Pack	17,849.2	273.17	1%	NI.Pack	4,051.2	233.12	0%	NI.Pack	21,900.4	265.76	1%
			0%				0%				0%
Grand Total	16,74,720.6	269.57	100%	TOTAL	9,57,532.6	268.26	100%	TOTAL	26,32,253.2	269.09	100%

	ORTHODOX			DARJEELING			
	SALE 39						
OFFER	10,71,211.4 Kgs			81,542.0 Kgs			
SOLD	9,64,480.0 Kgs			50,062.0 Kgs			
SOLD %	90%			61%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	2,84,439.9	273.74	29%	Local	16,611.8	323.38	33%
Local	2,29,278.8	274.93	24%	Exports	15,795.0	397.59	32%
Domestic	1,32,754.9	256.05	14%	TCPL	7,096.2	579.64	14%
Other Exports	1,04,923.1	279.81	11%	N.India	3,936.8	156.09	8%
W.India	80,192.3	284.76	8%	Other Exports	2,765.4	227.77	6%
Others	75,951.9	274.99	8%	Others	2,493.0	466.14	5%
CIS	31,243.4	284.84	3%	Domestic	806.6	450.56	2%
Exports	16,397.2	290.12	2%	C.India	308.8	576.16	1%
N.India	6,466.3	202.03	1%	W.India	248.4	400.00	0%
CONTINENT	2,399.0	309.03	0%				0%
Packeteers	433.2	186.00	0%				
			0%				
TOTAL	9,64,480.0	273.47	100%	TOTAL	50,062.0	375.78	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 39

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	239147	416.08	337282	305.15
HOOKHMOL	149976	413.30	247614	274.14
MOKRUNG	231302	408.42	276420	270.58
DOOMUR DULLUNG	206851	400.78	252129	279.93
GATOONGA	365991	394.61	496693	261.64
SOTAI	44603	382.18	132387	243.98
HAJUA	208222	380.42	192188	240.02
DUBBA	59429	379.37	5693	137.54
DUFLATING	209328	367.64	375510	265.74
GELAKEY	58178	367.53	84330	246.71
SALKATHONI	297719	366.14	424978	220.55
NAMROOP	295142	365.54	224157	207.24
DEHA	141531	361.06	189304	241.42
KOTALGOORIE	152368	359.02	96520	244.42
BANAMALIE	73974	357.62	131696	254.19
KAMARBUND	98772	354.40	74921	227.36
SOCKLATINGA	71538	353.93	143840	239.16
LIGRIPOOKRIE	192266	353.91	0	0.00
KHOOMTAIE 'A'	115545	353.32	97917	220.94
MOHOKUTIE	132632	353.28	90010	237.04
GONESHBARI CLONAL	52728	352.27	98946	217.88
KOONTAI 'B'	676744	351.53	984477	226.91
SHYAMGURI	582104	351.00	479117	219.73
NAHORHABI(CLSPL)	29788	350.98	43524	175.29
UDAYAN	44321	350.05	80146	235.55

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 39

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
GULMA	511751	309.20	606977	222.53
KARTICK	204769	309.00	192875	231.76
GHATIA ROYAL	161362	302.51	272127	228.72
BARADIGHI	395146	300.09	391281	223.87
PAHARGOOMIAH	405276	295.74	601375	227.74
ANANDAPURROYAL	134223	292.84	91417	206.52
RYDAK	419390	289.31	474613	206.43
DALGAON	512794	287.98	487903	210.84
CHULSA	249884	286.45	131235	191.10
NANGDALA	254608	286.34	215313	206.93
JITI	450369	285.35	629483	196.22
DIANA (RAMBARI)	177973	283.68	171828	214.04
KUMARGRAM	369214	283.11	487633	196.07
HOPE	360425	282.92	245051	202.19
NEW DOOARS	283455	282.81	634061	181.36
NOWERA NUDDY	242549	281.88	281693	191.88
ARYAMAN SPECIAL	90642	280.29	134293	169.77
DANGUAJHAR	371911	279.03	530413	194.72
CHALOUNI	276755	278.39	334164	184.84
DEBPARA SPECIAL	38028	277.97	89561	182.57
AIBHEEL	559395	276.24	712577	191.90
BINAGURI	656683	274.68	799863	202.08
KARBALLA	190449	274.63	390083	183.70
SANKOS	385661	273.91	428684	189.32
WASHABARI	303122	273.47	326355	193.14

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 38 2020